Supporting Bi-Directional Integration Through Potential Billing Opportunities: State-based Interim Billing Worksheets

Presented by:
Kathleen Reynolds, LMSW, ACSW
Overview

• Content of this Webinar
• Essential Nature of Billing and Reimbursement
• Billing and Coding Infrastructure
• Billing Opportunities in Public Sector Partnership
• State Based-Interim Billing Worksheets
• Using Billing and Claims Information for Quality Improvement

Have a question? Use the Question Box.
Content of the Webinar

- A Basic Billing/Reimbursement Webinar
- Identifying Key Issues for All Providers
- Reviewing one tool that can facilitate discussion in your organization, partnership or state and help get you started in exploring billing for integrated care
Essential Nature of Effective Billing and Reimbursement

• Impact of the third party payers/entities in the field
  • Managed Care Entities
  • Insurance Exchanges
  • Accountable Care Organizations
• Health Homes and innovative approaches by State Medicaid Agencies
• Revenue for the organization
• Data for Quality Improvement
Billing and Coding Infrastructure

- Staffing – Sample of needed expertise
  - Chief Financial Officer
  - Payables and Receivables staff
  - Claims Processors
- Knowledge of Payer Requirements
  - Private Payers
  - Medicaid
  - Medicare
- Technology supports
- Accurate, good documentation of services
Potential Billing Opportunities in Partnership in the Public Sector

- Two services in one day
- Health and Behavioral Assessment Codes – HBAI
- Maximizing who can bill for what, when and by whom
Two Services in One Day

Federal Citations:

- Medicare will cover a physical health and mental health visit same day/same provider – CFR Title 42 Volume 2, Part 405. Section 405.2463

- Medicaid - a state by state Medicaid issue, not a federal rule or regulation
Two Services in One Day

- Medicaid is currently paying for two services in one day for FQHCs in 28 states
- Two providers can bill for the services they provide on the same day – Contractual Business Model
  - Behavioral Health Provider bills for BH service under their provider number
  - Primary Care bills for their services under their provider number
States Paying for Behavioral Health Visits On Same Day as Medical Visit

- **SBI**: States paying for SBI visits on the same day as a medical visit
- **SBI-H**: States paying for SBI visits on the same day as a medical visit, but only for hospital settings
- **SBI**: States paying for SBI visits on the same day as a medical visit, but only for hospital settings

**Legend:**
- □ 30 Pay for Same Day
- □ 14 Specifically states does not cover for same day service
- □ 3 Undetermined re: payment for same day service
- □ 3 Pays Fee for Service but not FQHCs on same day

**FQHCs not Eligible:** HI, AK

**SAMHSA Funded SBIRT Programs:**

**Notes:**
- SBI = 11 States Medicaid pays for SBI codes
- *H* = Hosp Only

**Date:** 7/23/10

---

**Logos:**
- National Council for Community Behavioral Healthcare
- SAMHSA (Substance Abuse and Mental Health Services Administration)

**Website:** www.integration.samhsa.gov
The Health and Behavior Assessment/Intervention Codes (96150 - 96154)

- Approved CPT Codes for use with Medicare right now
- Some states are using them now for Medicaid
- Behavioral Health Services “Ancillary to” a physical health diagnosis
  - Diabetes
  - COPD
  - Chronic Pain
States use of Medicaid’s Health and Behavior Assessment/Intervention (HBAI) codes (96150–96155 CPT Series)
Maximizing Who Can Bill, for What, and By Whom

- Reimbursable bill must have three things:
  - The correct CPT Code
  - Correct Diagnostic Code
  - Be provided by the appropriately credentialed staff person
Maximizing Who Can Bill, for What, and By Whom – Interim Billing Worksheets

What are the Interim Billing Worksheets?

- Point in time review of each states Medicaid program on what may or may not be reimbursable in your state for integration using currently available codes
- Point in time review of Medicare reimbursement
- Link CPT, Diagnostic Code and Credential
- One of many tools – an place to start the conversation and billing locally and in a state
- Do not GUARANTEE you will be paid based on the worksheet
Interim Billing Worksheet – Screen Shot
Resources

Worksheets Available at:
www.integration.samhsa.gov

Kathy Reynolds, LMSW, ACSW
kathyr@thenationalcouncil.org
734.476.9879